## Message Text

UNCLASSIFIED

PAGE 01 LONDON 13160 01 OF 02 092100Z

63

**ACTION EUR-25** 

INFO OCT-01 EA-11 ISO-00 CIAE-00 DODE-00 PM-07 H-03 INR-10

L-03 NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03 SS-20

USIA-15 ACDA-19 IO-14 AID-20 CEA-02 EB-11 FRB-02

NEA-10 OPIC-12 CIEP-02 LAB-06 SIL-01 OMB-01 STR-08

AGR-20 PER-05 ABF-01 FSE-00 DRC-01 /249 W

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R 092046Z NOV 73

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 5480

INFO AMEMBASSY BERN

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY DUBLIN

AMEMBASSY LUXEMBOURG

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY STOCKHOLM

AMEMBASSY THE HAGUE

AMEMBASSY TOKYO

USMISSION EC BRUSSELS

USMISSION OECD PARIS

TREASURY DEPT WASHDC

USDOC WASHDC

UNCLAS SECTION 01 OF 02 LONDON 13160

DEPARTMENT ALSO PASS FRB

E.O. 11652: N/A TAGS: ECON, UK

SUBJECT: ECONOMIC DEVELOPMENTS: WEEK ENDING NOV 9.

BEGIN SUMMARY: WHILE THE POUND STRENGTHENED AGAINST

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PAGE 02 LONDON 13160 01 OF 02 092100Z

MAJOR EUROPEAN CURRENCIES THIS WEEK, IT MOVED STEADILY

DOWNWARD AGAINST THE DOLLAR, CLOSING AT \$2.4187 ON THURSDAY (NOV. 8), DOWN 163 POINTS FROM LAST THURSDAY (NOV. 1). BY THURSDAY, THE TRADE-WEIGHTED DEPRECIATION AGAINST SMITHSONIAN RATES HAD NARROWED TO 17.30 PERCENT FROM 18.45 PERCENT A WEEK AGO. GOLD TRADED AT ABOUT \$98 ALL WEEK. U.K. OFFICIAL RESERVES ROSE BY \$379 MILLION DURING OCTOBER WHICH INCLUDED AN INFLOW OF \$357 MILLION FROM PUBLIC SECTOR BORROWING IN THE EURODOLLAR MARKET; RESERVES NOW STAND AT \$6761 MILLION. RETAIL SALES FIGURES FOR SEPTEMBER CONFIRM THAT THERE HAS BEEN A MARKED SLOWDOWN IN THE GROWTH OF CONSUMER SPENDING. FINANCE HOUSES AND RETAILERS ADVANCED 233 MILLION POUNDS IN NEW INSTALLMENT CREDIT IN SEPTEMBER, DOWN FROM 252 MILLION POUNDS IN AUGUST. IMPORT PRICES ROSE BY 5-1/2 PERCENT IN SEPTEMBER. THE BIGGEST MONTHLY INCREASE SINCE THE KOREAN WAR, WHILE EXPORT PRICES INCREASED BY LESS THAN 1/2 PERCENT, THUS FURTHER WORSENING THE U.K.'S TERMS OF TRADE. LENDING BY THE LONDON CLEARING BANKS SHOWED THE BIGGEST MONTHLY INCREASE SO FAR THIS YEAR WHICH INDICATES THAT THERE IS UNLIKELY TO BE ANY SLACKENING IN THE GROWTH OF THE MONEY SUPPLY THIS MONTH. THE FINANCIAL TIMES MONTHLY SURVEY OF BUSINESS OPINION INDICATES THAT THE

END OF PRODUCTION, DELIVERIES

AND ORDERS HAS

CONTINUED TO BE VERY STRONGLY UPWARD IN THE LAST FOUR MONTHS, AND EXPECTATIONS FOR THE NEXT 12 MONTHS REMAIN VERY BUOYANT. END SUMMARY

1. THE POUND MOVED SLOWLY BUT STEADILY DOWNWARD AGAINST THE DOLLAR THIS WEEK, CLOSING AT \$2.4187 ON NOVEMBER 8 COMPARED TO \$2.4350 ON NOVEMBER 1. VIS-A-VIS HER OTHER MAJOR TRADING PARTNERS, STERLING STRENGTHENED MARKEDLY WITH THE TRADE WEIGHTED DEVALUATION AGAINST DECEMBER 1971

RATES FALLING TO 17.30 PERCENT, THE LOWEST LEVEL SINCE SEPTEMBER 3. THE GOLD PRICE REMAINED VERY STABLE THIS WEEK AND CLOSED AT \$98, UP 75 CENTS FROM LAST THURSDAY'S CLOSE.

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PAGE 03 LONDON 13160 01 OF 02 092100Z

2. U.K. OFFICIAL RESERVES ROSE BY \$379 MILLION TO STAND AT \$6761 MILLION AT THE END OF OCTOBER. PUBLIC SECTOR FOREIGN CURRENCY BORROWING INCREASEE BY \$357 MILLION, BRINGING THE TOTAL SINCE THE MA CH BUDGET TO \$2,123 MILLION. THE TREASURY NOTES IN THEIR PRESS

RELEASE THAT RESERVE

CHANGES ARE THE RESULT OF A VARIETY

OF TRANSACTIONS, BOTH EEBITS AND CREDITS, AND THE EXTENT OF MARKET INTERVENTION CANNOT BE CALCULATED FROM THE FIGURES GIVEN." THEY GO ON TO SAY: "OTHER TRANSACTIONS AFFECTING RESERVES

INCLUDE, FOR EXAMPLE,

PAYMENTS AND

Τ

ANSACTIONS FOR OTHER CENTRAL ZANKS AS WELL AS INTER-VE TION." THE INCREASE OF \$3791 MILLION AND THE TOTAL OF \$6761 MILLION ARE RESPECTIVELY EQUIPALE T TO 131 MILLION POUNDS ANE 2335 MILLION POUNDS IF CONVERTED AT THE PARITY

ATE OF ONE POUND EQUALS \$2.89525 OR 155
MILLION POUNDS, AND 2772 MILLION POUNDS IF CONVERTED

AT THE CLOSING MARKET RATE ON OCTOBER  $\,31$  OF ONE POUND EQUALS \$2.4390.

3. RETAIL SALES FELL BY ABOUT 1/2 PERCENT IN VOLUME BETWEEN AUGUST AND SEPTEMBER, AND FOR THE THIRD QUARTER WERE ONLY 1/2 PERCENT ABOVE THE AVERAGE LEVEL IN THE FIRST HALF OF THE YEAR. OVER THE FIRST THREE QUARTERS OF 1973, THE TOTAL VOLUME OF SALES WAS 5-1/2 PERCENT HIGHER THAN IN THE CORRESPONDING PERIOD IN 1972. THE INDEX OF THE VOLUME OF RETAIL SALES (S.A.)

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PAGE 01 LONDON 13160 02 OF 02 092105Z

63

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R 092046Z NOV 73

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 5481

INFO AMEMBASSY BERN

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AMEMBASSY COPENHAGEN

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## UNCLAS SECTION 02 OF 02 LONDON 13160

FOR SEPTEMBER WAS 110.4 COMPARED TO 111.0 FOR AUGUST (1971100). NOTE: THE INDEX HAS BEEN REBASED AND 1971 NOW EQUALS 100. THE SLOWDOWN IN RETAIL SALES FITS IN WELL WITH THE OFFICIAL GOVERNMENT FORECASTS AND THE GOVERNMENT'S CURRENT ECONOMIC STRATEGY.

4. FINANCE HOUSES AND RETAILERS ADVANCED 233 MILLION UNCLASSIFIED

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PAGE 02 LONDON 13160 02 OF 02 092105Z

POUNDS IN NEW INSTALLMENT CREDIT IN SEPTEMBER (S.A.) BRINGING THE TOTAL FOR THE THIRD QUARTER TO 720 MILLION POUNDS. THIS WAS CONSIDERABLY MORE THAN IN THE SECOND QUARTER (666 MILLION POUNDS) BUT LESS THAN IN THE FIRST (770 MILLION POUNDS).

- 5. IMPORT PRICES CONTINUED TO RISE IN SEPTEMBER AND NOW ARE UP 37 PERCENT OVER A YEAR AGO. THE DRAMATIC JUMP OF 5-1/2 PERCENT IN SEPTEMBER IS SEEN AS A SETBACK TO THE GOVERNMENT'S ANTI-INFLATIONARY POLICY WHICH DEPENDS ON A TURNAROUND IN THE TERMS OF TRADE. IN CONSTRAST, EXPORT PRICES WENT UP BY LESS THAN 1/2 PERCENT. ON AN INDEX BASIS IMPORT PRICES IN SEPTEMBER WERE 151.9 AND EXPORTS WERE 128.4 (N.S.A., 1970100) WITH THE TERMS OF TRADE INDEX (EXPORT INDEX AS A PERCENTAGE OF THE IMPORT INDEX) FALLING 4-1/2 POINTS TO 84.5.
- 6. LENDING IN STERLING TO U.K. RESIDENTS BY THE LONDON CLEARING BANKS ROSE BY 749 MILLION POUNDS TO 12,920

MILLION DURING THE FOUR-WEEK PERIOD TO MID OCTOBER. THIS COMPARES WITH A FALL OF 51 MILLION POUNDS IN THE PREVIOUS PERIOD AND IS THE LARGEST INCREASE FOR A FOUR-WEEK PERIOD THIS YEAR. THE RISE IN LENDING, AT A TIME OF YEAR WHEN DEMAND FOR ADVANCES WOULD NORMALLY BE EXPECTED TO BE RELATIVELY SLACK REFLECTS TO A CONSIDERABLE EXTENT THE IMPACT OF PAYMENTS OF VAT BY MANUFACTURING CONCERNS, COVERING A FIVE MONTH PERIOD.

- 7. THE FINANCIAL TIMES MONTHLY SURVEY OF BUSINESS OPINION ECHOES MUCH OF THE SENTIMENT REPORTED EARLIER. ORDERS ARE UP BOTH IN THE DOMESTIC AND EXPORT SECTORS. WHERE COMPANIES ARE WORKING BELOW CAPACITY IT IS NOT FOR WANT OF BUSINESS, BUT BECAUSE OF SHORTAGES OF RAW MATERIALS AND MANPOWER. INDUSTRY EXPECTS INFLATIONARY PRESSURES TO GET WORSE BECAUSE OF THIS POTENTIAL OVERHEATING AND STAGE THREE PROVISIONS. BUSINESSMEN DO EXPECT ORDERS AND OUTPUT TO EXPAND STRONGLY OVER THE NEXT YEAR AND THE OUTLOOK FOR INDUSTRIAL INVESTMENT REMAINS BULLISH.
- 8. THE FORWARD DISCOUNT ON ONE MONTH STERLING WIDENED UNCLASSIFIED

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PAGE 03 LONDON 13160 02 OF 02 092105Z

AT THE BEGINNING OF THE WEEK BUT FELL BACK ON THURSDAY (NOV. 8). AT THREE AND SIX MONTHS IT NARROWED ON TUESDAY (NOV. 6), WIDENED ON WEDNESDAY (NOV. 7) AND NARROWED AGAIN ON THURSDAY (NOV. 8).

11/1 11/8 CHANGE
1 MONTH 0.75 0.59-1/2 DOWN 0.15-1/2
3 MONTHS 2.40 2.18-1/2 DOWN 0.21-1/2
6 MONTHS 4.76 4.56-1/2 DOWN 0.19-1/2
(ALL FIGURES IN CENTS)

9. LOCAL AUTHORITY DEPOSIT RATES AT ONE AND THREE MONTHS MOVE DOWNWARD UNTIL THURSDAY (NOV. 8) WHEN THEY BEGAN TO MOVE UPWARD. THE SIX MONTH RATE REMAINED UNCHANGED ALL WEEK.

11/1 11/8 CHANGE
1 MONTH 12-3/4 11-3/4 DOWN 1
3 MONTHS 12-3/4 12-7/8 UP 1/8
6 MONTHS 12-7/8 12-11/16 DOWN 3/16

 $10.\,$  EURO-DOLLAR RATES MOVED IN A MIXED PATTERN.

11/1 11/8 CHANGE 1 MONTH 9-3/8 9-1/2 UP 1/8 3 MONTHS 9-3/8 9-1/2 UP 1/8 6 MONTHS 9-3/8 9-1/4 DOWN 1/8

11. THE MINIMUM LENDING RATE REMAINED FIXED AT 11-1/4 ON FRIDAY, NOVEMBER 9.

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## Message Attributes

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Disposition Event:
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Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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Subject: ECONOMIC DEVELOPMENTS: WEEK ENDING NOV 9. BEGIN SUMMARY: WHILE THE POUND STRENGTHENED AGAINST

TAGS: ECON, UK To: STATE

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